

Caltrans Exceeds Goal for Small and Disabled Veteran Business Contracts

Caltrans has surpassed the state's goals for the percentage of state dollars awarded to Small Businesses and Disabled Veteran Business Enterprises in fiscal year 2015-16.

Caltrans exceeded the state's 25 percent Small Business (SB) participation goal for the third consecutive year, reaching a five-year high of 46.05 percent. Caltrans also saw its Disabled Veteran Business Enterprise (DVBE) participation rise to 5.07 percent in 2015-16, once again exceeding the state's 3 percent DVBE participation goal, and exceeding its internal DVBE performance target of 5 percent.

The Office of Business and Economic Opportunity (OBEO), home of Caltrans' SB/DVBE Advocate, attributes these achievements to several improvements introduced in recent years. These improvements include placing a greater emphasis on partnering with Caltrans contracting and procurement staff, expanding training and technical assistance services for SB/DVBE program stakeholders, and implementing data validation tools to improve the quality and consistency of Caltrans' SB/DVBE data.

The OBEO is ensuring that adequate controls are in place to continuously monitor SB/DVBE practices throughout the life of a contract, including evaluat-

ing work performance.

The OBEO also participates in outreach events, including certification workshops and networking events for SBs and DVBEs interested in bidding on Caltrans projects.

Through its statewide Small Business Council (SBC), an external advisory committee, Caltrans encourages SB, DVBE, and Disadvantaged Business Enterprise (DBE) participation in contracting and procurement activities. As of July 2016, there were 23 representatives of small business trade associations participating in the SBC. To participate, associations must represent at least 35 members, organize under the laws as regulated by the Secretary of State, and have a small business interest in Caltrans contracts and projects, specifically construction, commodities, and architectural and engineering. MM

Source: Mario Solis, Office of Business and Economic Opportunity (OBEO)

Fiscal Year	Total Contract Dollars	Total Small Business/Microbusiness Dollars	SB/MB Participation Goal: 25 percent	Total DVBE Dollars	DVBE Participation Goal: 3 percent
2010-11	\$1,283,167,154	\$338,228,891	26.36 percent	\$75,443,465	5.88 percent
2011-12	\$1,872,767,028	\$440,659,645	23.53 percent	\$75,688,717	4.04 percent
2012-13	\$2,315,162,865	\$500,540,141	21.62 percent	\$45,359,632	1.96 percent
2013-14	\$1,074,833,766	\$303,566,873	28.24 percent	\$40,695,744	3.79 percent
2014-15	\$1,230,371,824	\$349,378,944	28.40 percent	\$47,149,004	3.83 percent
2015-16	\$1,129,015,763	\$519,879,000	46.05 percent	\$57,190,818	5.07 percent

*Source: Caltrans Contracting Activity Report (STD. 810)