768 BERRY CREEK PLACE • SANTA ROSA, CA 95409
PHONE (707)953-9607 • E-MAIL

PAUL R. DONALDSON

EDUCATION

1998 Golden Gate University San Francisco, CA
Executive MBA

1987 University of Washington Seattle, WA
B.S. Building Construction

1982-1984 University of Puget Sound Tacoma, WA

PROFESSIONAL EXPERIENCE

Present Donaldson Consulting Santa Rosa, CA

Providing consulting services in construction and project management – owner representation for project design, contracting and execution, claims formulation, negotiations and dispute resolution. Implementing business strategy, startup, restructuring, operations and process improvement.

2007 – 2011 Team Ghilotti, Inc. Petaluma, CA
General Manager/ Senior Project Manager

Directly responsible for managing estimating, contracting and buyout of projects, from startup in 2007, managing internal operations – AP and AR, payroll, financial reporting, project management, safety program development, risk management, insurance programs, estimating and administrative support. Managed multiple public works projects including claims management and dispute resolution. Annual Revenues $16M

2006 – 2007 Christopherson Homes Santa Rosa, CA
Senior Vice-President Internal Operations

Responsible for internal operational departments including IT, Estimating, Purchasing, Product Design, Design Studio, Escrow and Customer Service and Site Development. Organize and manage operations – construction management design, sales and project management of the organization. Key operations liaison in organization cash management.

2004 – 2006 Christopherson Homes Santa Rosa, CA
Director of Process Management and IT

Responsible for the process definition, mapping and improvement of the homebuilding operations of the organization. Align operational functions for effective communications across disciplines. Key improvements include process control reporting and centralized scheduling. Develop, manage and communicate process data across the organization to monitor status of work in process; specifically cycle time and throughput. Assess technologies, present and potential, for leverage of work flow in the organization. Annual revenues $200M

2001 – 2004 Ghilotti Construction Co. Santa Rosa, CA
Manager of Business Development and Planning

Primary developer of new business and continued client relations. Responsible for primary and subcontract approval and administration, labor relations, facilitation of WIP process, workers comp. and GL insurance program management, claims management, executive administration, legal matters of the overall company, safety program and association relations. Annual Revenue $100M

1992 - 2001 Ghilotti Construction Co. Santa Rosa, CA
Area Manager

In charge of multiple projects from contract inception to completion in public and private works for engineering contractor. Tracked costs and responsible for profitability, negotiating changes, claims management, progress billing and close out. Managed $20-$30 M of work annually.

1991-1992 Euro Disney – Consultant Marne-la-Vallee, France
Superintendent of False Rockwork and Final Punch-list

Responsible for production of false rock work park wide including artistic elements of finish products. Managed over 500 tradespersons from multiple subcontractors on time and materials contracts through the successful opening of the park on April 12, 1992. Continued on night shift as General Superintendent responsible for overall site work through punch-list completion

1990-1991 Ghilotti Brothers Inc. San Rafael, CA
Field Engineer

Tracked field productivity of multiple grading and underground operations on the Northgate Development in Vallejo. Communicated changes to field supervision. Measured and submitted production quantities for progress billings. Arranged for soils investigations, survey and inspections for operations.

1987-1990 Turner Construction Co. San Francisco, CA
Assistant Superintendent/Engineer

Coordinated electrical and mechanical trades for commercial expansion of research facilities at Genentech in South San Francisco. Site work superintendent for all site work subcontractors on the Smith Ranch Homes retirement community in San Rafael.

ADDITIONAL PROFESSIONAL ACTIVITIES

Sonoma County Alliance - Board Member and Past President

DRBF - Member

Engineering Contractors Association – Board Member and Past President

Project Management Institute - Member

2004 Recipient of Hermsmeyer Award

M.I.T – System Dynamics -Executive management courses

United Contractors(EUCA)–Past Member Labor Negotiations Committee

COMMUNITY ACTIVITIES

Board Member – Goodwill Redwood Empire Foundation

Past Member - City of Santa Rosa Community Advisory Board

Past Commissioner - County of Sonoma Airport Land Use Commission

2003 Recipient of Spirit of Sonoma Award